

## 3 days that will change more than your practice!

The Comprehensive Overview Course in Dental Sleepology has been created to help you establish and grow your dental sleep medicine practice. The results can positively impact the lives of your patients as well as the health of your practice.



The course provides information on basic and advanced techniques in examination, testing and treatment. In addition, we teach you how to use seven different oral appliances to increase treatment success. Learn the most effective ways to develop a good working relationship with the sleep medicine physicians and sleep disorders centers in your community. Discuss important issues of practice management including recommendations for marketing, insurance reimbursement, and day-to-day practice operations.

The first 2 days include lecture and hands-on experiences. Spend the final day in the operatory during direct patient care to learn the details of managing patients. Small class size provides a stimulating learning environment, allows engaging one-on-one interactions and provides personal attention for your questions. This course enhances your confidence in treating snoring and sleep apnea and gives you the tools to successfully incorporate this new area of dentistry into your practice.



**DentalSleepology** is the result of years of dental sleep medicine practice and teaching by Jonathan A. Parker, DDS. Dr. Parker is an internationally known educator on the role of the dentist in treating snoring and sleep apnea and has lectured at all major dental meetings in the US. He has been treating sleep problems for over 24 years and has had a successful full-time dental sleep medicine practice for over 15 years.



"... A homerun. Best hands-on course you will attend. He provides the action plan to go to the office and get started."

*Mark McGovern, DDS*

dental**sleepology**  
the study of sleep in dentistry  
7225 Ohms Lane  
Suite 180  
Edina, MN 55439

3 Days to Revitalize your practice . . . reinvent your career!

Dr. Jonathan A. Parker  
presents



## Comprehensive Overview of Dental Sleep Medicine - 2017

Features:  
Lecture  
Discussion  
Patient Interaction



Space Limited to 10 Participants  
per Session

*Reserve Your Space Today!*



*"This was one of the most incredible courses I have ever taken. . . My only regret is not having done this sooner." Joe Albert, DDS*

### **Course Benefits:**

- Learn the methods and skills to successfully evaluate and treat your patients with snoring and sleep apnea
- Experience, first-hand, the most effective techniques for helping patients during our full day of direct patient care
- Receive a list of all of the supplies, instruments and equipment necessary to effectively manage snoring and sleep apnea patients
- Learn how and when to use sleep testing equipment
- Understand which appliance is most appropriate for each patient's situation
- Receive an extensive digital manual filled with the essential patient and office forms, sample notes and letters, insurance reimbursement information, research articles and detailed instructions for testing and treatment
- Learn how to develop a successful marketing plan for the dental sleep medicine portion of your practice
- Learn effective methods of building a strong relationship with the sleep medicine physicians and sleep disorders centers in your community

## **3 Days to reinvent and revitalize your practice!**

- Build a foundation of knowledge in dental sleep medicine working with one of the premier educators in the field
- Experience an energizing, interactive learning environment that includes hands-on work with patients
- Learn how to be successful with your snoring and sleep apnea patients

### **Course tuition includes:**

- A dental sleep medicine supply kit for your practice (valued at \$150)
- An extensive digital course manual
- Breakfast and lunch
- Discounted hotel rates at a top tier hotel

The unique format of lecture and direct patient interaction provides unparalleled opportunity to learn not only theory, but also practice.

Reserve Your Space Now!  
Call or E-mail: 952-345-0290  
info@snoringandsleepapneamn.com

- Participants: Dentists
- Course fees: \$3795 (save \$200 by registering 60 days in advance)
- Dates: Spring Session - March 30 - April 1, 2017 or Fall Session - September 14 - 16, 2017
- Requirements for attendance: No previous experience required
- Course location: Minneapolis, MN (office of Dr. Jonathan Parker)
- CDE credits: 24 credits approved by AGD

Educational grants to support this seminar provided by:

- Dental Services Group
- Dental Prosthetic Services
- Dental Sleep Solutions DS3
- Somnomed™
- Itamar Medical
- MicroDental Labs
- Myerson

## **Course Schedule 2017:**

### **Thursday and Friday Sessions include:**

- Overview of sleep medicine
- Physiologic effects of OSA
- Developing and strengthening the relationship with sleep medicine physicians
- Comprehensive patient evaluation
- Use of sleep testing equipment (home monitoring)—hands-on
- Overview of oral appliance therapy
- Research studies on oral appliances
- Protocol for the use of oral appliances
- Choosing the "right" appliance for each patient

- Potential side effects and complications
- Practice management
- Marketing the dental sleep practice

### **Saturday Morning & Afternoon**

- Direct patient care
- Evaluate and treat patients
- Experience all aspects of a dental sleep medicine practice

**dental sleepology**  
the study of sleep in dentistry

Call or Visit Us Online  
for additional information:  
952-345-0290  
www.dentalsleepology.com



Approved PACE Program Provider  
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provincial board of dentistry or AGD  
endorsement. 02/01/16 to 01/31/22.